

**Kids First at Sunset View  
Proposed Budget**

	<b>APPROVED BUDGET</b>	<b>Budget</b>	<b>Actual @ 06/05/18</b>
	<b>2018-2019</b>	<b>2017-2018</b>	<b>2017-2018</b>
<b>Fundraising</b>			
Advertising	4,000	4,000	1,440
Annual Giving Campaign	100,500	98,500	116,531
Corporate Sponsorships			2,150
Dinner Dance Auction	115,000	132,000	116,399
Halloween Carnival Income	18,000	22,000	15,858
Jogathon	65,300	45,300	86,389
Program Income			
Birthday Book Club	3,000		3,136
School Supplies Income	4,500		4,670
Yearbook Income	9,000		325
Total Program Income	16,500	-	8,131
Small Fundraisers and Loyalty	18,300	18,300	
AmazonSmile			100
Bingo Night			340
Dad's Club			874
Dine Out Nights			35
Pt. Loma Sushi Lounge			307
Total Dine Out Nights	-	-	342
EScrip Income			284
Logo Wear Income			9,642
Mom's Boutique/Mom's Night Out			7,519
Total Small Fundraisers and Loyalty	18,300	18,300	19,101
Uncategorized Income			368
<b>Total Fundraising</b>	<b>337,600</b>	<b>320,100</b>	<b>366,367</b>
<b>Fundraising Costs</b>			
Annual Giving Expense	8,500	8,500	6,037
Birthday Book Club	3,000		3,065
Supplies Funds Donated	4,500		4,670
Yearbook Expense	9,000	6,300	9,750
Fundraising Event Costs			
Dinner Dance Auction Expense	42,000	42,000	47,691
Halloween Carnival Expense	6,000	12,000	5,600
Jogathon Expense	7,000	5,300	10,830
Logowear	5,800	5,800	12,139
Mom's Boutique/MNO Expense			1,295
Total Fundraising Event Costs	60,800	65,100	77,555
Total Fundraising Costs	85,800	79,900	101,077
<b>Net Fundraising</b>	<b>251,800</b>	<b>240,200</b>	<b>265,290</b>

	APPROVED BUDGET	Budget	Actual @ 06/05/18
	2018-2019	2017-2018	2017-2018
<b>Expenses</b>			
Education Expense			-
Arts Program			10
Art Program Supplies	1,000	1,750	926
Total Arts Program	1,000	1,750	936
Book Club K-1	300	300	283
Classroom Books - Julia Cook Books	-	1,000	1,450
Learning to Read	-	4,300	2,633
Total Classroom Books	-	5,300	4,083
Everyone's A Reader	600	200	136
First Grade I Pads	-	3,164	3,577
Library Guild	-	4,750	3,991
Poetry	7,200	7,200	7,200
Running Club & PE			
Equipment	2,500	3,952	3,543
Lap Tracker	1,000	1,500	795
Running Club Awards	3,000	3,000	214
Total Running Club & PE	6,500	8,452	4,552
Spelling Bee	250	250	220
VAPA/Performing Arts	10,200	-	-
<b>Total Education Expense</b>	<b>26,050</b>	<b>31,366</b>	<b>24,978</b>
General and Administrative			50
Insurance	2,000	1,800	395
Board of Directors			870
Event Liability			665
Total Insurance	2,000	1,800	1,930
Licenses/Business Fees			95
Marketing - Kids First General	500	1,500	162
Operating Expense		2,500	
Bank Service Charges	25		14
Credit Card Fees	2,500		2,690
Postage	50		47
Supplies	400		409
Website and Email	350		350
Total Operating Expense	3,325	2,500	3,510
Tax Filing Fee	700		673
<b>Total General and Administrative</b>	<b>6,525</b>	<b>5,800</b>	<b>6,420</b>
Program Expense			
Assemblies	1,000	1,000	1,890
Facilities/School beautificatio	2,000	19,350	3,855
Upper playground	81,000		
Fourth Grade Promotion	2,000	-	1,100
Go Green	300	300	171
Misc Programs	1,000	1,000	874

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	<b>2018-2019</b>	<b>2017-2018</b>	<b>2017-2018</b>
Musical Theater Club	-	1,760	2,620
Red Ribbon Week (Drug Program)		100	-
School Directory	950	950	767
Teachers Lunches	1,200	1,200	
Appreciation			1,028
Total Teachers Lunches	1,200	1,200	1,028
Volunteer Appreciation	1,000	1,000	
Yearbook Expense	-		
<b>Total Program Expense</b>	<b>90,450</b>	<b>26,660</b>	<b>12,305</b>
Staff and Support			
Classroom Supplies/Curriculum	6,000	6,000	6,000
Playground Support	10,000	6,393	6,257
Teacher Discretionary Funds	12,000	12,600	12,486
Teacher Salary & Benefits		75,000	55,558
Teacher Training/Seminar	-		3,691
<b>Total Staff and Support</b>	<b>28,000</b>	<b>99,993</b>	<b>83,992</b>
Technology			
STEM			
Enrichment	114,000	83,841	77,680
Enrichment Supplies	3,500	2,500	2,438
Total Enrichment	117,500	86,341	80,118
STEM Family Nights and Clubs	5,000	5,000	1,573
STEM Garden	1,000	1,800	643
STEM Grade Level Programs	4,500	4,500	3,255
STEM Software and Other	2,500	2,500	2,636
Total STEM	130,500	100,141	88,225
Tech Squad	1,600	1,600	1,370
Technology Hardware	200	200	-
Technology Software	5,645	5,645	6,658
<b>Total Technology</b>	<b>137,945</b>	<b>107,586</b>	<b>96,253</b>
Total Expenses	288,970	271,405	223,948
<b>Net Proceeds</b>	<b>(37,170)</b>	<b>(31,205)</b>	<b>41,341</b>